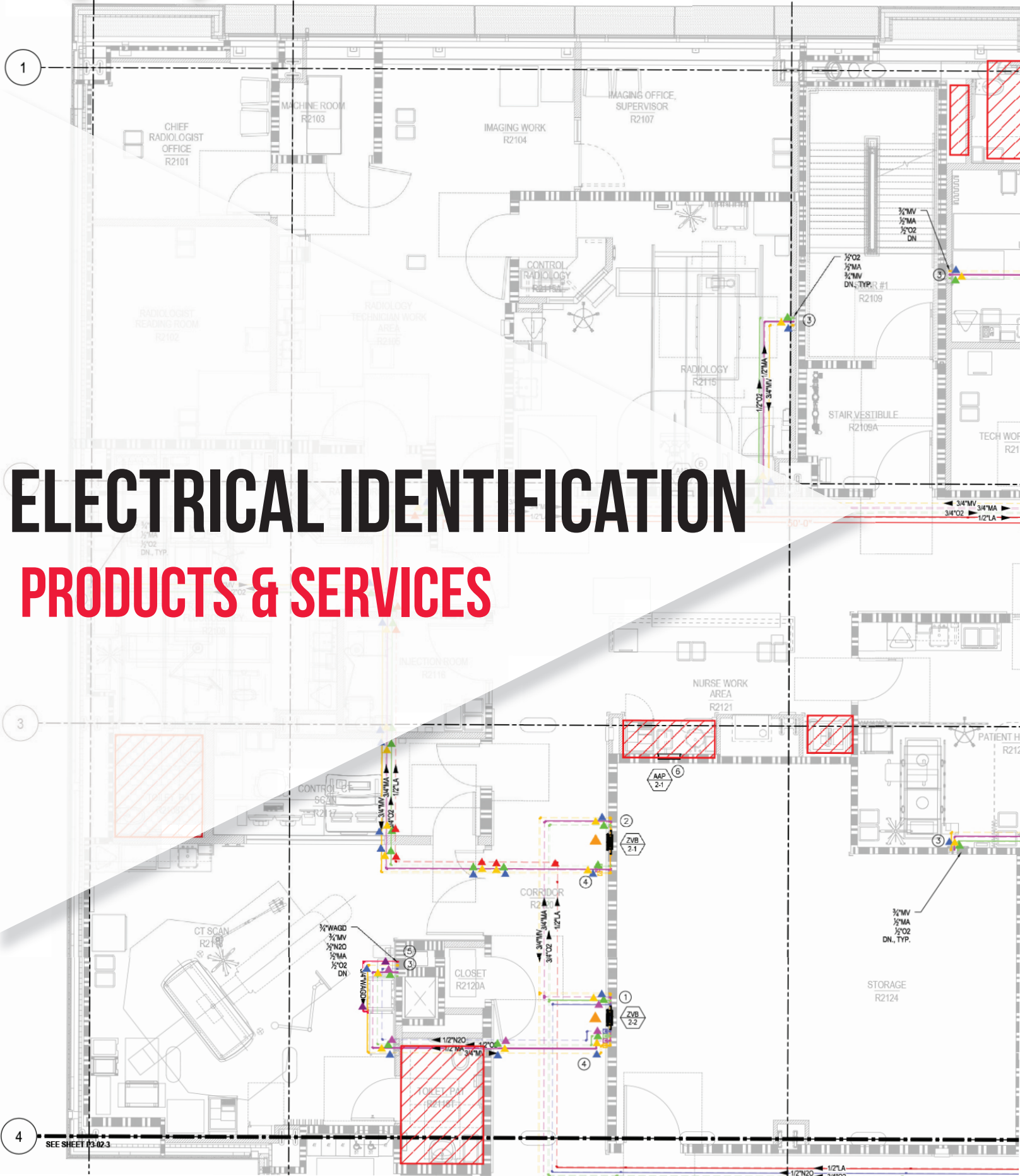




Marking Services Incorporated®

ELECTRICAL IDENTIFICATION PRODUCTS & SERVICES



WHY



By offering electrical identification products and value-added services we effectively and efficiently reduce in-place costs for electrical marking projects in healthcare, government, public safety, education, and telecommunications facilities. Working directly with electrical contractors and facility owners of all sizes, we provide a single source for all electrical marking needs. Freeing contractors to do what they do best; knowing that the electrical identification, conduit marking, and switch plate part of the job is cost-effectively managed. We manufacture custom electrical identification products that make information highly visible, install faster and significantly reduce your labor costs. These include conduit markers that clearly communicate voltage, circuits, destination and source of electrical systems, signage that identifies hazards and location of safety equipment and wire tags that provide long-term protection to workers or plant infrastructure. Through our value-added services and high-quality products, we significantly raise the level of safety awareness, promote safe work conditions and

reduce your "in-place" costs.

SUBMITTAL SERVICE



Provide us with your project spec



Our team will review and prepare a detailed submittal package



Providing you custom/stock identification product technical data sheets & samples

We know that part of your contract with customers requires you to provide submittal documents for all the products you supply. As a service to you, we will prepare pipe marker, valve tag and equipment label submittal documents that will meet your customer's requirements.

PACK-BY SERVICE



Once your requested products are manufactured



Our team will presort the products in a way that makes sense to be installed



Packing the products by building, floor or area.

Making labeling a cost-effective part of your business entails managing electrical installation expenses. To help reduce in-place costs, we offer special packaging services for your electrical identification order at no additional expense. Our pack-by service eliminates the labor hours your workers would normally spend sorting electrical identification labels, conduit markers and switch plates on site. Instead, they can take the boxes to the designated sections and begin installation without delay.

TAKE-OFF SERVICE



Provide us with your drawings, spec & installation schedule



Our in-house engineers determine accurate quantities and material counts



This reduces overages & shortages, allowing for quantity pricing

Our take-off service for electrical identification lowers in-place costs and provides added value for our customers. This service is designed for a wide range of electrical projects in healthcare, government, public safety, medical, education, and telecommunications facilities. Working with us from the beginning saves project managers time they would otherwise spend creating a list of identification products.

FROM START TO FINISH

1. Submit a set of drawings including both electrical and lighting along with the symbol sheet and panel schedule, copy of the electrical identification spec and an approximate material delivery date.
2. Preliminary take-off editing worksheets are sent to you for review and adjustment of any items you deem necessary prior to ordering.
3. Once a purchase order is submitted, you will receive a Bill of Material spreadsheet with individual tabs for switch plates and cover plates.
4. We manufacture high quality custom electrical identification products in-house, delivering same day/next day with no minimum order quantities.
5. We then package the electrical identification order by "Area" in clearly marked boxes, making the sorting and installation process more efficient and organized.

THE VALUE OF OUR TAKE-OFF SERVICE



Saves Time: for the Project Manager by creating a list of markers, tags and plates



Saves Money: Installation is efficient and accurate



Ensures Accuracy: Prevents over /under-ordering of electrical identification products



It's Free: We value our customer's loyalty and offer our Take-Off service at no additional costs

ARC FLASH LABELS

We offer numerous options for Arc Flash Labels designed to mark switchboards, panel boards, industrial control panels, meter socket enclosures and motor control centers that require either examination, adjustment, servicing, or maintenance while energized.

Our **MS-478 Electrical Control Panel Labels** are chemical and abrasion resistant, extremely durable and ideal for recording equipment information and settings with easy-to-read legends. Our Electrical Control Panel Labels are available in a full range of color and quantity options. Our Laminate MS-478 labels are designed for long-term outdoor durability. Labels can be preprinted with custom information.

Our **MS-478 Self-Adhesive Polyester Arc Flash Labels** are custom printed with the information and safety header for your specific application. All labels include a safety header and alert symbol. Other information can include incident energy (cal/cm2), hazard category, PPE required and boundary distances. These labels comply with the NFPA, NEC, and OSHA requirements.

A COMPLETE LINE OF IDENTIFICATION TO MEET EVERY LABELING CHALLENGE



COILED DATA CABLE & CONDUIT MARKERS

Our **MS-995 Coiled Data Conduit Markers** are an excellent choice to identify conduit in harsh indoor or outdoor environments. These coils use color and/ or text to communicate important information regarding service, end-user, or origin of conduit. Coils are sized to fit completely around the circumference of the conduit and adhere to themselves, making installation more efficient than conventional tapes.

Our **MS-970 Coiled Data Conduit Markers** are designed to efficiently and effectively mark, organize and control the complex conduit in place in data transmission, telecommunications, fiber optics, CATV and electrical systems. Semi-rigid coiled markers wrap completely around conduit and remain secure without the use of adhesives. Manufactured in a standard 2" width, size 1 of coil is based on the circumference of the conduit. They can be produced with or without text and with multiple color bands in a variety of custom widths.

CABLE AND CONDUIT MARKERS

We offer a number of conduit and cable markers to allow you to identify a plant's electrical services and equipment. Designed to be highly visible and durable, our products clearly communicate the presence of safety hazards and other essential information.

The **MS-970 Coiled Cable & Conduit ID Marker** is designed to eliminate confusion of tightly packed conduit and cable. The markers quickly snap around conduit or cable, clearly identifying voltages or functions.

The **MS-900 Self-Adhesive Conduit Markers** and electrical identification labels are used to identify a plant's electrical services equipment. Designed for labeling conduit, panel boxes, circuit breakers and connections to equipment. Black text on orange labels provide a highly visible warning of potential electrical hazards. Premium material insures a durable long-lasting indoor marker.

LEGEND PLATES FOR ROTARY SWITCHES

Mark all of your controls with these legend plates from us for smooth mistake-free operations. Available in all standard switch configurations. Custom and stock legends are the same price. Plates are made from 1/16" engraved plastic.

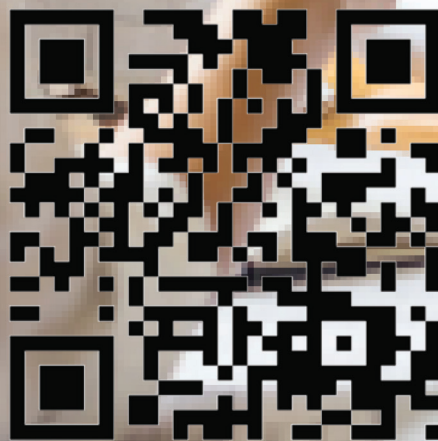
PLASTIC & STAINLESS STEEL SWITCH PLATES

Stainless steel and plastic cover plates can be engraved or color filled, and engraved providing the ideal option for identifying important circuits such as those connected to emergency backup power. Mark your cover plates with equipment or lighting information to clearly show what is being controlled. Customized cover plates take the mystery out of your switches by identifying

SELF-LAMINATING WIRE MARKERS

Self-laminating wrap around wire and terminal markers are premium outdoor grade clear material with an acrylic pressure-sensitive adhesive. They are used to provide branch circuit or feeder numbers for power and lighting circuits and system color-coding. They may be ordered pre-printed and in custom colors including clear.

Our professional sales staff is experienced in working with specifications and recommending product solutions. We provide a wide variety of innovative products affording our customers many options for meeting their electrical labeling requirements. Through our commitment to providing value-added services, high quality products and on-time delivery, we offer you a one-stop, comprehensive source for all your electrical identification needs.



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